



PRUDENTIAL

Listening. Understanding. Delivering.

IGNITE
YOUR
CAREER

SUCCESS

WITH PRUDENTIAL

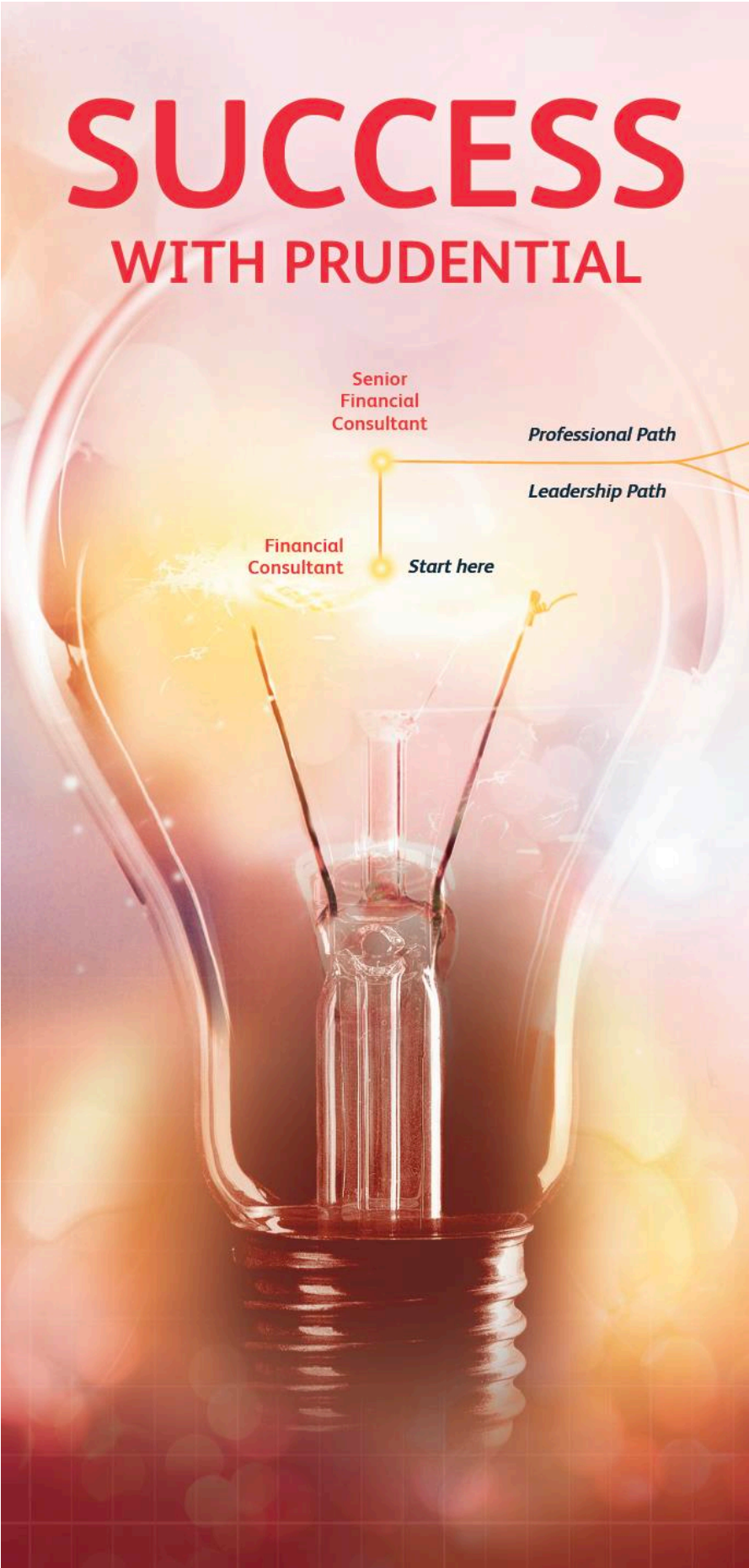
Senior
Financial
Consultant

Professional Path

Leadership Path

Financial
Consultant

Start here



YOUR PATH

Passion sparks possibilities. If you are fuelled by success, ignite a new future as an independent sales professional or a team leader. At Prudential, This is where it all starts.



OUR SUPPORT

Being a business leader for more than 85 years in Singapore, Prudential is one of the most recognised brand in Asia. Start your career with our strong mentorship and coaching programmes (from basics to skills-honing to leadership building) that will help build your self-confidence and bring out the best in you and excel as a Financial Consultant.

NEW INDUCTION TRAINING

As a new Financial Consultant, you will undergo intensive training programmes to build a solid foundation for your career to take off.

FC PROGRESSION TRAINING

We ensure that you will be equipped with the appropriate knowledge and skills to excel as a Financial Consultant with us.

LEADERSHIP TRAINING

To support aspiring and existing leaders to create and grow high-performing teams, result-oriented support, training, and coaching programmes will be provided.

FIRST YEAR AT PRUDENTIAL

Starting a new career can be daunting. However with our specially tailored programmes to ensure a smooth transition, consider your jitters quelled.

FASTSTART*: You will be rewarded with an iPad and \$500 by incepting 4 cases within the first 3 months.

2019 MAP (MANAGEMENT ASSOCIATE PROGRAMME)*: 2019 MAP is a 24-month programme with monthly allowance for local polytechnic (\$2,500) and university graduates (\$3,000).

SALES COMMISSION*: Over and above the monthly MAP allowance, you are also entitled to sales commissions for every policy sold.

OUR INCENTIVES



YOUR REWARD

By simply achieving the minimum 2019 MAP sales target, you can expect to earn more than \$90,000 in your first year as a rookie Financial Consultant. There is no ceiling to how much you can earn with our unique remuneration structure.

EARN UP TO
\$93,128
FOR THE FIRST YEAR

* Terms & Conditions apply.

SALARY COMPARISON BY INDUSTRY

Median Monthly Income of Prudential Financial Consultants and Managers, 2018

RANK

Senior Financial Consultant (SFC)	\$ 7,823
Executive Financial Consultant (EFC)	\$13,002
Master Financial Consultant (MFC)	\$20,421
Associate Financial Services Manager (AFSM)	\$11,648
Financial Services Manager (FSM/SFSM)	\$16,608
Financial Services Director (FSD/SFSD/GFSD)	\$38,289

Median Monthly Gross Wages of Common Occupations by Age in All Industries, June 2017

AGE 25 – 29

Financial Analyst (eg. Equities Analyst, Credit Analyst, Investment Research Analyst)	\$4,608
Accountant (excluding Tax Accountant)	\$4,402
Sales and Marketing Manager	\$4,300
Human Resource Manager	\$4,235
Electrical Engineer	\$3,965
Mechanical Engineer	\$3,859
Systems Analyst	\$3,750
Registered Nurse and other Nursing Professional (e.g. clinical nurse, nurse educator, excluding enrolled nurse)	\$3,614
Operations Officer (except Transport Operations)	\$3,550
Business Development Executive	\$3,462
Auditor (Accounting)	\$3,425
Management Executive	\$3,121
General Office Clerk	\$2,255

AGE 30 – 39

Human Resource Manager	\$6,301
Sales and Marketing Manager	\$6,197
Financial Analyst (eg. Equities Analyst, Credit Analyst, Investment Research Analyst)	\$5,800
Systems Analyst	\$5,500
Electrical Engineer	\$5,293
Mechanical Engineer	\$5,094
Auditor (Accounting)	\$4,825
Accountant (excluding Tax Accountant)	\$4,795
Registered Nurse and other Nursing Professional (e.g. clinical nurse, nurse educator, excluding enrolled nurse)	\$4,573
Operations Officer (except Transport Operations)	\$4,096
Business Development Executive	\$4,185
Management Executive	\$3,484
General Office Clerk	\$2,331

AGE 50 – 59

Chief Operating Officer / General Manager	\$13,500
Chief Information Officer / Chief Technology Officer	\$11,175
Managing Director / Chief Executive Officer	\$10,000

Data source: Occupational Wage Survey, Manpower Research & Statistics Department, MOM. Information correct as at 29 March 2019.

Note : Median Monthly Gross Wage: This refers to the sum of the basic wage, overtime payments, commissions, allowances, and other regular cash payments. However, it excludes employer's CPF contributions, bonuses, stock options, other lump sum payments and payments-in-kind.

BE RECOGNISED

The PRU Service Mark (PSM) is a regional accreditation program, co-branded with LIMRA, that recognises and rewards Financial Consultants & Agency Leaders who have shown the highest levels of exemplary care in understanding, servicing and meeting the needs of their customers.



Serving the industry since 1916, LIMRA is a worldwide research, consulting and professional development not-for-profit trade association.



Nearly 600 insurance and financial services companies in 64 countries rely on LIMRA's research and educational solutions as the trusted source of industry knowledge to help them make bottom-line decisions with greater confidence. Companies look to LIMRA for its unique ability to help them understand their customers, markets, distribution channels and competitors to give them leverage on developing realistic business solutions.

As a Financial Consultant accredited with PSM, you will enjoy distinctive branding that allows you to stand out from your competitors.

For more information, visit us at
joinpru.com.sg

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